

April 24, 2014

## **21Vianet Signs Strategic Partnership Agreement With Foxconn**

BEIJING, April 24, 2014 (GLOBE NEWSWIRE) -- 21Vianet Group, Inc. (Nasdaq:VNET) ("21Vianet" or the "Company"), the largest carrier-neutral internet data center services provider in China, announced today that it has signed a strategic partnership agreement with the leading global electronics manufacturer, Foxconn Technology Group (TWSE:2354) ("Foxconn"), in Beijing, with the attendance of Terry Guo, the Chairman and CEO of Foxconn, and Josh Chen, Chairman and CEO of 21Vianet. Pursuant to the agreement, Foxconn will utilize its strategic advantages in terms of resources and capabilities to build carrier-neutral internet data centers for 21Vianet. In addition, the companies will jointly cooperate to develop innovative cloud services targeting the Chinese market. This partnership will further enhance the technical capabilities of 21Vianet's self-built data centers in terms of speed and scale, and help the Company remain ahead of the growing demand for data centers and cloud services in China and abroad.

Under the terms of the agreement, the 21Vianet and Foxconn, will be jointly responsible for the supply chain management of 21Vianet's IDC projects, including design, development, manufacturing and construction of Internet data centers. Foxconn will leverage its global plant operation capabilities and supporting services, as well as its powerful advantages in equipment manufacturing to provide a full suite of services and support for 21Vianet's IDC and related projects. 21Vianet will leverage its advantages in data center construction and operations as well as sales and marketing, in order to more effectively expand China's cloud and IDC infrastructure. The companies also intend to cooperate extensively over domestic data center planning, design, construction, project financing and operation and maintenance, as well as on developing overseas data center markets.

Mr. Feng Xiao, president of 21Vianet's Data Center Business Group, stated, "China's IDC industry has entered an era of robust growth, characterized by the rapid development of cloud computing and big data, which increasingly relies on infrastructure projects, meaning cross-industry cooperation will take a front seat in the IDC industry's future development. As leaders of our respective industries, 21Vianet's and Foxconn's cooperation marks a groundbreaking partnership. We are excited to bring our advantages in resources and capabilities to the table, and cooperate with such a strong partner to jointly contribute to the development of the data center and emerging cloud computing industries in China through multi-dimensional 'innovation' and 'integration.'"

Mr. Fuming Fu, Senior Vice President of Foxconn Group, said, "Foxconn, as the world's largest professional electronics manufacturer, possesses world-class R&D, design, engineering and manufacturing service capabilities for cloud planning, cloud servers, storage devices, network equipment, and other IDC-relevant technology. Our cooperation with 21Vianet is an important step in the strategic transformation of Foxconn; we believe our partnership has a strong foundation and boundless potential, and we look forward to bringing our many years of technology development and manufacturing experience to the Chinese IDC industry to achieve strong synergies and build a long-term win-win cross-strait relationship."

The two companies will select data center projects in Tianjin and Shenzhen as part of their initial cooperation in 2014.

### **About 21Vianet**

21Vianet Group, Inc. is the largest carrier-neutral internet data center services provider in China. 21Vianet provides hosting and related services, managed network services, cloud infrastructure services, and content delivery network services, improving the reliability, security and speed of its customers' internet infrastructure. Customers may locate their servers and networking equipment in 21Vianet's data centers and connect to China's internet backbone through 21Vianet's extensive fiber optic network. In addition, 21Vianet's proprietary smart routing technology enables customers' data to be delivered across the internet in a faster and more reliable manner. 21Vianet operates in 44 cities throughout China, servicing a diversified and loyal base of several thousand customers that range from Fortune 500 conglomerates, government entities, blue-chip enterprises to small- and mid-sized business enterprises.

### **Safe Harbor Statement**

This announcement contains forward-looking statements. These forward-looking statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar statements. Among other things, the outlook for the first quarter of 2014 and quotations from management in this announcement, as well as 21Vianet's strategic

and operational plans, contain forward-looking statements. 21Vianet may also make written or oral forward-looking statements in its reports filed with, or furnished to, the U.S. Securities and Exchange Commission, in its annual reports to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to fourth parties. Statements that are not historical facts, including statements about 21Vianet's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: 21Vianet's goals and strategies; 21Vianet's expansion plans; the expected growth of the data center services market; expectations regarding demand for, and market acceptance of, 21Vianet's services; 21Vianet's expectations regarding keeping and strengthening its relationships with customers; 21Vianet's plans to invest in research and development to enhance its solution and service offerings; and general economic and business conditions in the regions where 21Vianet provides solutions and services. Further information regarding these and other risks is included in 21Vianet's reports filed with, or furnished to the Securities and Exchange Commission. All information provided in this press release and in the attachments is as of the date of this press release, and 21Vianet undertakes no duty to update such information, except as required under applicable law.

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